

**BOARD OF WATER SUPPLY  
CITY AND COUNTY OF HONOLULU**

May 20, 2008  
(Date Notice Posted)

**NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD**

The Chief Procurement Officer is reviewing a request to make a sole source award to IDEXX Laboratories, Inc. (IDEXX Labs) to provide all of the materials, labor, equipment and supervision that are required to perform laboratory testing services on drinking water.

The award shall be made to:

Name of Vendor: IDEXX Laboratories, Inc.  
Address of Vendor: One IDEXX Drive  
Westbrook, Maine 04092  
Cost: Not to exceed \$50,000.00  
Term of Contract: One (1) year

Direct any inquiries to: Kathryn Kanemori  
Address: Board of Water Supply  
Business Development  
630 S. Beretania St., Rm 307  
Honolulu, HI 96843  
Telephone No.: (808) 748-5078  
Fax Telephone No.: (808) 550-9193

Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Chief Procurement Officer  
Board of Water Supply  
630 S. Beretania St.  
Honolulu, HI 96843  
Telephone No. (808) 748-5078

Sole Source Reference No.: BWS 08-03-SS



to Clifford P. Lum, Manager and Chief Engineer  
 Via: Erwin Kawata, Program Administrator  
 from Owen Narikawa, Chief Water Microbiologist *ON*  
 subject Request for Sole Source Award date May 13, 2008

Pursuant to Section 103D-306, Hawaii Revised Statutes and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules, I am requesting that a sole source award be approved to purchase the following:

**Vendor name and address:** IDEXX Laboratories, Inc.  
 One IDEXX Drive  
 Westbrook, Maine 04092

**Amount of the contract:** Not to exceed \$50,000.00

**Term of the contract:** One (1) year

**Prior sole source contract numbers:** None

**Describe the goods, services or construction to be purchased/performed:**

"Colisure Test" Snap Packs, 120 ml and 150 ml Sample Vessels with sodium thiosulfate. Enterolert Test, Quanti-Tray, the Quanti-Tray Sealer and SimPlate Uni-Dose kits manufactured by IDEXX Laboratories, Inc.

**Explain how the unique features, characteristics or capabilities are essential for the Board of Water Supply (BWS) to accomplish its work:**

State and Federal Rules and Regulations require drinking water utilities to conduct bacteriological compliance testing. The BWS Microbiology Laboratory is presently certified by the State of Hawaii, Department of Health to monitor bacteriological water quality using only the Colisure pre-packaged media. For this reason the goods requested herein for sole source are essential and uniquely required in order for BWS to comply with the water monitoring requirements.

**Explain the other possible sources for the goods, services or construction that were investigated but do not meet the BWS's needs:**

None. The Colisure test kit is manufactured and distributed only by IDEXX Laboratories, Inc. (See attached.)

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services or construction are available through only one source.

Owen Narikawa  
Requestor

Gerrin Kammer  
Division Head

5/13/08  
Date

5/13/08  
Date

Direct questions to: Owen Narikawa at (808) 748-5851

Posting dates pursuant to Hawaii Administrative Rules Section 3-122-82:

05/20/08 to 05/28/08

**REVIEWED AS TO PROCUREMENT FORM:**

[Signature]  
KATHRYN JEAN KANEMORI  
Procurement and Specifications Officer

5/20/08  
Date

**CERTIFIED AS TO AVAILABILITY OF FUNDS:**

2008/2009 - 820-3021 (208564201)

[Signature]  
PAUL S. KIKUCHI  
Chief Financial Officer

5/29/08  
Date

**APPROVED AS RECOMMENDED/NOT APPROVED:**

[Signature]  
CLIFFORD P. LUM  
Manager and Chief Engineer *oaw*

5/30/08  
Date

Attachment



IDEXX Distribution, Inc.  
One IDEXX Drive  
Westbrook, Maine 04092  
800-321-0207

5/9/08

Karl Iwasaki  
HONOLULU BOARD OF WATER SUPPLY  
HONOLULU, HI 96843

Hello Karl,

Please accept this letter as confirmation that IDEXX Distribution, Inc. (FEIN # 35-2186625) is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the *sole supplier* of the following products to the Water Market:

<b>Product</b>	<b>Sole Manufacturer</b>	<b>Sole Supplier in US Water Testing Market</b>
Colilert® reagent	Yes	Yes
Colilert® Comparator	Yes	Yes
Colilert®-18 reagent	Yes	Yes
Colisure™ reagent	Yes	Yes
Enterolert™ reagent	Yes	Yes
IDEXX Vessels	Yes	Yes
Quanti-Tray® Sealer	Yes	Yes
Quanti-Tray®	Yes	Yes
All Colilert® Starter Kits	Yes	Yes
Colilert® Quanti-Cult™ QC kit		Yes
SimPlate™ for HPC test kit	Yes	Yes
Filta-Max® Automatic Wash Station	Yes	Yes
Filta-Max® xpress Elution Station	Yes	Yes

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc. because our shipping location moved from Westbrook, Maine to Memphis, Tennessee.

I hope this information is of assistance. If you have any questions, please call me at 800-321-0207 X-64637

Sincerely,

Boyd Hawkins  
Environmental Sales