



to Paul S. Kikuchi, Chief Financial Officer
Via: Erwin Kawata, Program Administrator *PK*
from Owen Narikawa, Chief Water Microbiologist
subject Request for Sole Source Award date November 3, 2009

Pursuant to Section 103D-306, Hawaii Revised Statutes and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules, I am requesting that a sole source award be approved to purchase the following:

Vendor name and address: IDEXX Laboratories, Inc.
One IDEXX Drive
Westbrook, Maine 04092

Amount of the contract: Not to exceed \$60,000.00

Term of the contract: One (1) year from the issuance of a
Notice to Proceed by the Board of Water Supply

Prior sole source contract numbers: C08564201

Description of the goods to be purchased:

IDEXX Laboratories, Inc. (IDEXX) products listed in Attachment No. 1 which will be used to perform Coliform analysis in accordance with Standard Methods (SM) 9223.

Explanation of how the unique features, characteristics, or capabilities are essential for the Board of Water Supply (BWS) to accomplish its work:

State and Federal Rules and Regulations require drinking water utilities to conduct bacteriological compliance testing. The BWS Microbiology Laboratory is currently certified by the State of Hawaii Department of Health (DOH) to conduct bacteriological examination of drinking water in accordance with Standard Methods for the Examination of Water and Wastewater (SM), 21st ed., Section 9223 B using only the IDEXX Colisure test kit.

Other possible sources for the goods that were investigated but do not meet the BWS's needs:

None. The Colisure test kit is manufactured and distributed only by IDEXX Laboratories, Inc. (See attachment 2.)

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods described above are available through only one (1) source.

Owen Narikawa
Requestor

11/3/09
Date

Garrison Kanemori
Division Head

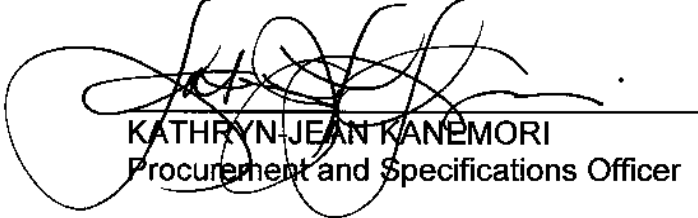
Nov. 4, 2009
Date

Direct questions to: Owen Narikawa at (808) 748-5851

Posting dates pursuant to Hawaii Administrative Rules Section 3-122-82:

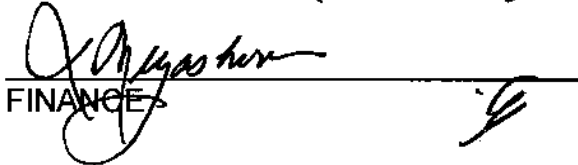
NOV 05 2009 to NOV 10 2009

REVIEWED AS TO PROCUREMENT FORM:


KATHRYN-JEAN KANEMORI
Procurement and Specifications Officer

Nov. 5, 2009
Date

CERTIFIED AS TO AVAILABILITY OF FUNDS:

2010-820-3021 (J642, 4460)

FINANCE

11/5/09
Date

APPROVED AS RECOMMENDED/NOT APPROVED:


PAUL S. KIKUCHI
Chief Financial Officer

11/13/09
Date

Attachments

**BOARD OF WATER SUPPLY
CITY AND COUNTY OF HONOLULU**

November 5, 2009
(Date Notice Posted)

NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD

The Chief Procurement Officer is reviewing a request to make a sole source award to IDEXX Laboratories, Inc. (IDEXX Labs) to provide all of the materials, labor, equipment and supervision that are required to perform laboratory testing services on drinking water.

The award shall be made to:

Name of Vendor: IDEXX Laboratories, Inc.
Address of Vendor: One IDEXX Drive
Westbrook, Maine 04092
Cost: Not to exceed \$60,000.00
Term of Contract: One (1) year

Direct any inquiries to: Kathryn Kanemori

Address: Board of Water Supply
Procurement Office
630 S. Beretania St., Rm 201
Honolulu, HI 96843

Telephone No.: (808) 748-5078

Fax Telephone No.: (808) 550-5067

Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Chief Financial Officer
Board of Water Supply
630 S. Beretania St., Rm 201
Honolulu, HI 96843

Telephone No. (808) 748-5078

Sole Source Reference No.: BWS 10-01-SS



PRO FORMA INVOICE

Number / Date
20069661 / September/22/2009

Ship to Address
HONOLULU BOARD OF WATER SUPPLY
MICROBIOLOGY
630 SOUTH BERETANIA ST
HONOLULU HI 96813
UNITED STATES
UNITED STATES

Sold to Address
HONOLULU BOARD OF WATER SUPPLY
MICROBIOLOGY
630 SOUTH BERETANIA ST
HONOLULU HI 96813
UNITED STATES
UNITED STATES

Terms of delivery : FXG,

Bill-to Customer 23147

Payment Terms : Within 30 days Due net

Net weight : 45.140

Quote Valid until 9/22/2012

Shipping and Tax not included in Quote, will be added at time of order.

Material ID Commodity/COO	Description Batch	Exp.Date	Quantity BO Item	UnitPrice	Total Value
98-12973-00 3822000002/US	WP200I GAMMA IRRAD COLILE		1	480.00	480.00
98-08877-00 3822000002/US	WP200I-18 GAMMA IRAD COLI		1	480.00	480.00
98-13174-00 3822000002/US	WCLS200I COLISURE 200T IR		1	480.00	480.00
98-21375-00 3822000002/US	WENT200 ENTEROLERT 100ML		1	700.00	700.00
98-05760-01 3822000002/US	WHPC-25 HPC, SIMPLATE UNI		1	75.00	75.00
98-05761-01 3822000002/US	WHPC-100 HPC, SIMPLATE MUL		1	200.00	200.00
98-09221-00 3926909910/US	WV120SBST-200, VESSELS W/S		1	60.00	60.00
98-09222-00 3926909910/US	WV120SB-200, VESSELS W/O S		1	60.00	60.00
98-09588-00 3926909910/US	WV290SBST-100, 290 ML VES		1	120.00	120.00
98-21378-00 3926909910/US	WQT100 QUANTI-TRAY DISPOS		1	70.00	70.00
98-21675-00 3926909910/US	WQT2K QUANTI-TRAY 2000 DI		1	110.00	110.00
98-20748-01 3822000002/US	UN3373-WKIT 1001, QUANTI-		1	140.00	140.00
99-10893-01 9027509000/US	SEALER, WQTS2X-115V, 2X Q		1	3,200.00	3,200.00
98-09462-01 8422909502/US	RUBBER INSERT, QT 2000		1	70.00	70.00

All local taxes at customer charge



Date
September/22/

Number
20069661

<i>Material ID</i>	<i>Description</i>		<i>Quantity</i>	<i>UnitPrice</i>	<i>Total Value</i>
<i>Commodity/COO</i>	<i>Batch</i>	<i>Exp.Date</i>	<i>BO Item</i>		
98-09480-00	RUBBER INSERT, QUANTI TRAY		1	70.00	70.00
4017000000/US					
98-20724-01	WL160,6 WATT FLOUR LAMP		1	130.00	130.00
8539490040/US					
			Items total		6,445.00

All local taxes at customer charge



IDEXX Laboratories, Inc.

One IDEXX Drive, Westbrook, Maine 04092 USA

September 22nd, 2009

Please accept this letter as confirmation that IDEXX Distribution, Inc. (FEIN # 35-2186625) is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the *sole supplier and distributor* of the following products to the Water Market:

Product	Sole Manufacturer	Sole Supplier and Distributor in US Water Testing Market
Colilert® reagent	Yes	Yes
Colilert® Comparator(WP104)	Yes	Yes
Colilert®-18 reagent	Yes	Yes
Colisure™ reagent	Yes	Yes
Enterolert™ reagent	Yes	Yes
IDEXX Vessel	Yes	Yes
Quanti-Tray® Sealer	Yes	Yes
Quanti-Tray®	Yes	Yes
All Colilert® Starter Kits	Yes	Yes
Colilert® Quanti-Cult™ QC kit		Yes
SimPlate™ for HPC test kit	Yes	Yes
Filta-Max® Automatic Wash Station, Filta-Max xpress™ Station and Filters	Yes	Yes

IDEXX equipment can only be used with IDEXX products.

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc. because our shipping location moved from Westbrook, Maine to Memphis, Tennessee.

I hope this information is of assistance. If you have any questions, please contact me at 1-800-321-0207 x68846. Please also direct all correspondence to me, my contact information is below.

Sincerely,

Inside Sales Account Manager

1-800-321-0207 x68846

Whitney-leconte@idexx.com

Fax: 207-556-4630